## SKY Perfect JSAT Group

News Release



March 3, 2020

SKY Perfect JSAT Holdings Inc.

## Number of Subscribers as of the End of February 2020

SKY Perfect JSAT Holdings Inc. (Head Office: Minato-ku, Tokyo; Representative Director, President: Eiichi Yonekura) announces the number of subscribers to the SKY PerfecTV! multichannel pay TV broadcast service and optical fiber based re-transmission service as of the end of February 2020. These services are operated by SKY Perfect JSAT Corporation (Head Office: Minato-ku, Tokyo; Representative Director, President & Chief Executive Officer; Eiichi Yonekura), which is a fully-owned subsidiary of SKY Perfect JSAT Holdings Inc.

Number of Subscribers (Number of IC cards or IC chips*1)	New Subscribers	Churns	Monthly Churn Rate*3	Net Increase	Cumulative Total
Total for SKY PerfecTV!	57,248	52,296	1.7%	4,952	3,157,660
SKY PerfecTV!*4	53,556	41,567	2.0%	11,989	2,139,323
Premium Service*5	3,213	9,973	1.1%	-6,760	937,581
Premium Service HIKARI*6	479	756	0.9%	-277	80,756

Number of Contractors*2	New Subscribers	Churns	Monthly Churn Rate*3	Net Increase	Cumulative Total
Total for SKY PerfecTV!	43,809	42,754	1.6%	1,055	2,620,985

Number of Subscribing Households	New Subscribers	Churns	Monthly Churn Rate*3	Net Increase	Cumulative Total
Optical Fiber Based Re-transmission Service	17,719	5,891	0.3%	11,828	2,321,485

<sup>\*1</sup> The number of IC cards or IC chips with pay-subscription agreements concluded.

<sup>\*2</sup> The number of subscribers with one or more subscription agreement. Multiple pay-subscription agreements by the same contractor are counted as one.

<sup>\*3</sup> Monthly churn rate (i.e., Churns during the current month/Total subscribers at the end of the previous month).

<sup>\*4 110</sup> degrees east longitude satellite broadcasts. It includes the number of subscribers for the optical fiber based re-transmission service.

<sup>\*5 124</sup> and 128 degrees east longitude satellite broadcasts.

<sup>\*6</sup> The service that provides broadcasts via optical lines.