## SKY Perfect JSAT Group

**News Release** 



April 2, 2020

SKY Perfect JSAT Holdings Inc.

## Number of Subscribers as of the End of March 2020

SKY Perfect JSAT Holdings Inc. (Head Office: Minato-ku, Tokyo; Representative Director, President: Eiichi Yonekura) announces the number of subscribers to the SKY PerfecTV! multichannel pay TV broadcast service and optical fiber based re-transmission service as of the end of March 2020. These services are operated by SKY Perfect JSAT Corporation (Head Office: Minato-ku, Tokyo; Representative Director, President & Chief Executive Officer; Eiichi Yonekura), which is a fully-owned subsidiary of SKY Perfect JSAT Holdings Inc.

Number of Subscribers (Number of IC cards or IC chips*1)	New Subscribers	Churns	Monthly Churn Rate*3	Net Increase	Cumulative Total
Total for SKY PerfecTV!	84,570	71,924	2.3%	12,646	3,170,306
SKY PerfecTV!*4	78,286	59,198	2.8%	19,088	2,158,411
Premium Service*5	5,660	11,840	1.3%	-6,180	931,401
Premium Service HIKARI*6	624	886	1.1%	-262	80,494

Number of Contractors*2	New Subscribers	Churns	Monthly Churn Rate*3	Net Increase	Cumulative Total
Total for SKY PerfecTV!	67,007	60,608	2.3%	6,399	2,627,384

Number of Subscribing Households	New Subscribers	Churns	Monthly Churn Rate*3	Net Increase	Cumulative Total
Optical Fiber Based Re-transmission Service	22,389	8,218	0.4%	14,171	2,335,656

<sup>\*1</sup> The number of IC cards or IC chips with pay-subscription agreements concluded.

<sup>\*2</sup> The number of subscribers with one or more subscription agreement. Multiple pay-subscription agreements by the same contractor are counted as one.

<sup>\*3</sup> Monthly churn rate (i.e., Churns during the current month/Total subscribers at the end of the previous month).

<sup>\*4 110</sup> degrees east longitude satellite broadcasts. It includes the number of subscribers for the optical fiber based re-transmission service.

<sup>\*5 124</sup> and 128 degrees east longitude satellite broadcasts.

<sup>\*6</sup> The service that provides broadcasts via optical lines.