## SKY Perfect JSAT Corporation OptiCast Inc.



News Release

April 1, 2009 SKY Perfect JSAT Corporation OptiCast Inc.

## Organizational Changes to OptiCast Operations

Intended to enhance marketing of the three flagship SKY PerfecTV! services and expand optical fiber delivery services

SKY Perfect JSAT Corporation (Head Office: Minato-ku, Tokyo; President and CEO: Masanori Akiyama; "SKY Perfect JSAT") and subsidiary OptiCast Inc. (Head Office: Minato-ku, Tokyo; President and CEO: Masafumi Kawanishi; "OptiCast") will make incremental changes to the group structure, with the aim of further growth for SKY PerfecTV! HIKARI, the multichannel broadcasting service employing optical fiber networks. With these organizational changes, SKY Perfect JSAT intends to commence full-scale provision of SKY Perfect TV! e2 retransmission services from April 2009, further integrate with OptiCast, improve the competitiveness of its three flagship services, including SKY PerfecTV! and SKY PerfecTV! e2, and enhance its marketing structures. In addition, by adding a new optical fiber multichannel broadcasting service, the company will further diversify the SKY PerfecTV! brand lineup.

Going forward, SKY Perfect JSAT will continue to provide optical fiber multichannel broadcasting services in cooperation with Nippon Telegraph and Telephone East Corporation (Head Office: Shinjuku-ku, Tokyo; President: Tsutomu Ebe; "NTT East") and Nippon Telegraph and Telephone West Corporation (Head Office: Osaka; President: Shinichi Otake; "NTT West").

## 1. Transfer of SKY PerfecTV! HIKARI Sales Functions

The SKY Perfect JSAT Group has heretofore marketed the SKY PerfecTV! HIKARI multichannel radio frequency (RF) broadcasting service through OptiCast Marketing Inc., a joint sales company established in December 2005 by telecommunication-aided broadcasting (cablecast) corporation OptiCast in collaboration with NTT East and NTT West. With the expansion of the broadband market in the telecommunications sector and the complete transition to digital broadcasting scheduled for 2011, the broadcasting media environment is undergoing rapid changes. Against this backdrop, companies are being required to further increase their competitiveness. The aim of the current organizational changes is to eventually transfer OptiCast Marketing's sales functions to SKY Perfect JSAT, and to reinforce the operational structure through integration with SKY PerfecTV! and SKY PerfecTV! e2. To this end, OptiCast Marketing will be absorbed into OptiCast.

## 2. Commencement of SKY PerfecTV! e2 retransmission service

In order to enhance the competitiveness of its services, OptiCast expanded its network transmission bandwidth (70MHz-770MHz) to 2072MHz from June 2008 in the NTT East service area and from December 2008 in the NTT West service area. Following this expansion, it began providing SKY PerfecTV! HIKARI Home Type Wide, a broadband service with high-volume transmission capacity, including the FLET'S TEREBI service. In conjunction with this move, from April 2009 the company will commence full-fledged provision of SKY PerfecTV! e2 retransmission service featuring 69 channels, including 7 high-definition channels. This move will enable SKY PerfecTV! HIKARI Home Type Wide subscribers to view SKY PerfecTV! e2 broadcasts on their digital television along with digital terrestrial and BS digital broadcast services without installing an antenna. SKY Perfect JSAT will be the main operator of the SKY PerfecTV! e2 retransmission service, and will promote the service in combination with the conventional SKY PerfecTV! e2 service. Subscriber registration will be handled by the SKY PerfecTV! e2 Customer Center FLET'S TEREBI hotline (TEL: +81 0120-656-811).