SKY Perfect JSAT Holdings Inc.

**News Release** 



November 2, 2010 SKY Perfect JSAT Holdings Inc.

## Number of Subscribers as of the end of October 2010

SKY Perfect JSAT Holdings Inc. (Head Office: Minato-ku, Tokyo; President and CEO: Masanori Akiyama) is pleased to announce that SKY Perfect JSAT Corporation (Head Office: Minato-ku, Tokyo; President & CEO; Masanori Akiyama), a 100% owned subsidiary of SKY Perfect JSAT Holdings Inc., today released attached news release regarding the number subscribers\*<sup>1</sup> as of the end of October 2010.

## SKY Perfect JSAT Corporation

News Release



## Number of Subscribers as of the end of October 2010

SKY Perfect JSAT Corporation (Head Office: Minato-ku, Tokyo; President & Chief Executive Officer: Masanori Akiyama; "SKY Perfect JSAT") announced the number of subscribers<sup>\*1</sup> as of the end of October 2010.

Total	Subscribers
New Subscribers	39, 453
Number of Re-registered Subscribers <sup>*2</sup>	2, 715
Churn	62, 422
Monthly Churn Rate <sup>*3</sup>	1.7%
Net Increase	-20, 254
Cumulative Total	3, 684, 448

\* The "Total" column presents the sum of the cumulative totals for SKY PerfecTV!, SKY PerfecTV! e2 and Wired Broadcasting Services.

\* The cumulative number of SKY PerfecTV! and SKY PerfecTV! e2 subscribers is 3, 577, 795.

	and SKY Perfect V? e2 subscribers is 3, 577, 795.	
SKY PerfecTV!	Subscribers	
New Subscribers <sup>*4</sup>	6, 425	
Number of Re-registered Subscribers <sup>*2</sup>	844	
Churn	30, 334	
Monthly Churn Rate <sup>*3</sup>	1.3%	
Net Increase	-23, 065	
Cumulative Total <sup>*5</sup>	2, 319, 966	
SKY PerfecTV! e2	Subscribers	
New Subscribers <sup>*6</sup>	31, 134	
Number of Re-registered Subscribers <sup>*2</sup>	1,867	
Churn	30, 386	
Monthly Churn Rate <sup>*3</sup>	2.4%	
Net Increase	2,615	
Cumulative Total <sup>*7</sup>	1, 257, 829	
SKY PerfecTV! HIKARI <sup>*8</sup>		
(Multichannel Broadcasting Service)	Subscribers	
New Subscribers*9	1,894	
Number of Re-registered Subscribers <sup>*2</sup>	4	
Churn	1,702	
Monthly Churn Rate <sup>*3</sup>	1.6%	
Net Increase	196	
Cumulative Total <sup>*10</sup>	106, 653	

\*1 Subscribers: Number of subscribers who concluded a pay-subscription agreement and have been actually paying subscription fees.

- \*2 Number of Re-registered Subscribers: Number of individuals who concluded a new pay-subscription agreement within one year of cancellation and have been actually paying subscription fees.
- \*3 Monthly Churn Rate: The following formula is used to calculate the monthly churn rate.

Monthly Churn Rate = Churns during the current month/Total subscribers at the end of the previous month

\*4/\*5 The number of new subscribers for SKY PerfecTV! HD in the current month is as follows (along with the cumulative total including the current month).

	New Subscribers	Cumulative Total
SKY PerfecTV! HD	4, 555	283, 696

The cumulative total includes 16,086 subscribers who switched from regular picture quality SKY PerfecTV! to SKY PerfecTV! HD during the month.

\*6/\*7 The number of new registrations for SKY PerfecTV! e2 retransmission services (provided by Opticast Inc. using optical fibers) in the current month is as follows (along with the cumulative total including the current month).

The cumulative number of SKY PerfecTV! e2 retransmission service subscribers is included in the number of SKY PerfecTV! e2 subscribers.

	New Subscribers	Cumulative Total
SKY PerfecTV! e2 retransmission	2, 516	46, 615

\*8 The multichannel broadcasting service in Fukuyama City, Hiroshima Prefecture, jointly operated with Energia Communications, Inc. and the channel lease service in Achi Village, Nagano Prefecture, and Ena City, Gifu Prefecture that uses available fiber-optic network bandwidth will remain under the name of HIKARI PerfecTV!.

\*9/\*10 The number of new subscribers during the month and cumulative total based on SKY PerfecTV! HIKARI HD tuners are as follows:

	New Subscribers	Cumulative total
Number based on SKY PerfecTV! HIKARI HD tuners	1, 818	18, 423

The cumulative total includes 349subscribers who switched from regular picture quality tuners to HD tuners during the month.

•Number of households connected to SKY PerfecTV! HIKARI (as of the end of October 2010)

	Cumulative Total
Number of households connected to SKY PerfecTV! HIKARI	808, 797

The number means the number of households to which we provide the broadcasting service (retransmission or multichannel broadcasting service) to be billed at the end of the month. This number does not include the households receiving multichannel broadcasting services provided in collaboration with Energia Communications, Inc. in Fukuyama City, Hiroshima Prefecture, or the multichannel broadcasting services provided by utilizing the available bandwidth in the optical fiber network possessed by Cable City Yokohama, Achi Village in Nagano Prefecture, Ena City in Gifu Prefecture and others.