### SKY Perfect JSAT Holdings Inc.

**News Release** 



September 12, 2018

SKY Perfect JSAT Holdings Inc.

# SKY Perfect JSAT Signs MOU with Rostelecom to Close the Digital Divide in Far-Eastern Russia

SKY Perfect JSAT Holdings Inc. (Head Office: Minato-ku, Tokyo; Representative Director, President: Shinji Takada) announces that SKY Perfect JSAT Corporation (Head Office: Minato-ku, Tokyo; Representative Director, President & Chief Executive Officer; Shinji Takada), a 100% owned subsidiary of SKY Perfect JSAT Holdings Inc., today released attached regarding the signing of a MOU with Rostelecom.





September 12, 2018 SKY Perfect JSAT Corporation Rostelecom PJSC

## SKY Perfect JSAT Signs MOU with Rostelecom to Close the Digital Divide in Far-Eastern Russia

SKY Perfect JSAT Corporation (Head Office: Minato-ku, Tokyo; Representative Director, President & Chief Executive Officer: Shinji Takada; SJC) and Rostelecom PJSC (Head office: Moscow, Russia, President: Mikhail Oseevskiy; Rostelecom) announced today the signing of a Memorandum of Understanding (MOU) on September 10th at the Eastern Economic Forum 2018<sup>(\*1)</sup>, which will allow greater collaboration for the development and improvement in providing communication services and the elimination of digital divide in the Far Eastern Federal District by utilizing satellite communications.



Wikipedia "Far Eastern Federal District"

Since 2008, SJC has been contributing to the provision of RTComm's telecommunication service in Russia by utilizing its satellite capacity over the area. Marking ten years of relationship, SJC signed the MOU with Rostelecom, a parent company of RTComm and the leading telecommunication provider, and will start off a close study of the collaborative partnership for the improvement of satellite communications mainly focusing on cellular backhaul, disaster recovery, and to increase the accessibility of modern information for medical and education field in the Far Eastern Federal District.

The concept of this collaboration was presented at the Eastern Economic Forum 2018, as a part of the "Cooperating on Advanced Technologies" field of "Russian-Japanese Eight Point Cooperation Plan."(\*3)



Handshake in front of Japanese Prime Minister Mr. Shinzo Abe and President of the Russian Federation Mr. Vladimir Putin.

Left: Mr. Yonekura (Representative Director, Senior Executive Vice President, SJC),

Right: Mr.Oseevsky (President, Rostelecom)

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As a part of the cooperation, SJC is planning to offer the new High Throughput Satellite which is expected to be launched in 2H 2019.

Both companies will team up to study toward the realization and collaborative partnership that will pave the way for the elimination of digital divide, and will keep taking measures to change the "difficulties" of all regions and people around the world into "ease".

#### References:

\*1 The Eastern Economic Forum was established by Decree of the President of the Russian Federation Vladimir Putin in 2015. In accordance with the Decree, the Eastern Economic Forum takes place each year in Vladivostok. Key objectives of EEF are; strengthening ties between the international investment community, Russian business, and federal, regional, and local government bodies; conducting a comprehensive expert assessment of the economic potential of the Russian Far East and improving the region's competitiveness and attractiveness to investors both nationally and internationally; showcasing new investment and business opportunities such as advanced special economic zones, Vladivostok Free Port, and state support for high-potential investment projects (Eastern Economic Forum Official Website <a href="https://forumvostok.ru/en">https://forumvostok.ru/en</a>)

\*2 RTComm Group of Companies is a 100% affiliated company of PJSC Rostelecom (www.rtcomm.ru), and it is one of key operators of fixed and mobile communications in Russia.

RTComm Group of Companies has one of the most extensive satellite networks in Russia, and it provides services to clients in any hard-to-reach places and remote territories with underdeveloped or unavailable cellular and wired telecommunications. RTComm provides satellite access that is an essential part of corporate networks, especially for companies with a well-developed branch structure.

RTComm Group of Companies includes companies that provide services intended for strategic stability of clients' business.

RTComm contributes to active development of mass-segment of satellite market in Russia by offering access to high-speed satellite Internet in Ka-Band.

\*3 Ministry of Economy, Trade and Industry: <a href="http://www.meti.go.jp/english/mobile/2016/20160921001en.html">http://www.meti.go.jp/english/mobile/2016/20160921001en.html</a>

#### About Rostelecom Company

Rostelecom is the largest provider of digital services and solutions in Russia. The Company operates in all segments of the telecommunications market and covers millions of households across the country.

Rostelecom is an undisputable leader of the broadband and pay-TV markets in Russia with over 13.0 million fixed-line broadband subscribers and over 10 million pay-TV subscribers, over 5.1 million of which are subscribed to Rostelecom's IPTV services, a unique federal product. A total number of subscribers of Rostelecom's mobile communications services exceeds one million.

Rostelecom is an ultimate market leader in providing telecommunications services to government bodies and corporate users of all levels. Rostelecom is a recognized technological innovator that provides solutions in the fields of E-Government, cloud computing, healthcare, education, security and housing & utility services.

#### About SKY Perfect JSAT

SKY Perfect JSAT Corporation is a leader in the converging fields of broadcasting and communications. It is Asia's largest satellite operator with a fleet of 17 satellites, and Japan's only provider of both multi-channel pay TV broadcasting and satellite communications services. SKY Perfect JSAT delivers a broad range of entertainment through the SKY PerfecTV. platform, the most extensive in Japan with a total of 3 million subscribers. In addition, SKY Perfect JSAT's satellite communications services, which cover Japan and the rest of Asia, as well as Oceania, Russia, Middle East, Hawaii and North America, play a vital role in supporting safety, security and convenience for society as a whole. For more information, please visit <a href="https://www.sptvjsat.com">www.sptvjsat.com</a> and <a href="https://www.sptvjsat.com">www.jsat.net</a>.