SKY Perfect JSAT Holdings Inc.

News Release



April 2, 2019

SKY Perfect JSAT Holdings Inc.

Number of Subscribers as of the end of March 2019

SKY Perfect JSAT Holdings Inc. (Head Office: Minato-ku, Tokyo; Representative Director, President: Eiichi Yonekura) announces that SKY Perfect JSAT Corporation (Head Office: Minato-ku, Tokyo; Representative Director, President & Chief Executive Officer; Eiichi Yonekura), a 100% owned subsidiary of SKY Perfect JSAT Holdings Inc., today released attached regarding the number of subscribers^{*1} as of the end of March 2019.

^{*1} Subscribers: Subscribers who concluded a pay-subscription agreement

SKY Perfect JSAT Corporation



News Release

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SKY Perfect JSAT Corporation

Number of Subscribers as of the end of March 2019

SKY Perfect JSAT Corporation (Head Office: Minato-ku, Tokyo; Representative Director, President & Chief Executive Officer: Eiichi Yonekura) announced the number of subscribers^{*1} to SKY PerfecTV! as of the end of March 2019.

| | New Subscribers | Re-registered Subscribers ^{*2} | Churn | Monthly Churn Rate ^{*3} | Net Increase | Cumulative Total |
|----------------------------|--------------------|--|--------|-------------------------------------|--------------|---------------------|
| Total for SKY PerfecTV! | 51,907 | 51,686 | 51,229 | 1.6% | 52,364 | 3,247,874 |

| Breakdown | New Subscribers | Re-registered Subscribers ^{*2} | Churn | Monthly Churn Rate ^{*3} | Net Increase | Cumulative Total |
|-----------------------------|--------------------|--|--------|-------------------------------------|--------------|---------------------|
| SKY PerfecTV /*4 | 47,536 | 46,161 | 39,101 | 1.9% | 54,596 | 2,136,682 |
| Premium Service*5 | 3,671 | 5,455 | 11,100 | 1.1% | -1,974 | 1,026,623 |
| Premium Service HIKARI*6 | 700 | 70 | 1,028 | 1.2% | -258 | 84,569 |

(For your reference) Number of contractors *7

| | New Subscribers | Re-registered Subscribers ^{*2} | Churn | Monthly Churn Rate ^{*3} | Net Increase | Cumulative Total |
|----------------------------|--------------------|--|--------|-------------------------------------|--------------|---------------------|
| Total for SKY PerfecTV! | 30,015 | 50,567 | 41,277 | 1.5% | 39,305 | 2,783,897 |

*1 Number of subscribers who concluded a pay-subscription agreement.

*2 Number of individuals who concluded a new pay-subscription agreement within one year of cancellation.

*3 The following formula is used to calculate the monthly churn rate.

Monthly Churn Rate = Churns during the current month/Total subscribers at the end of the previous month

*4 East longitude 110 degree satellite broadcasts. It includes the number of subscribers for the re-transmission service based on optical fibers.

*5 East longitude 124 and 128 degrees satellites satellite broadcasts.

*6 Broadcasting service using optical fibers.

*7 Number of subscribers by contract. Multiple pay-subscription agreements by the same contractor are counted as one.

* Number of households for the re-transmission service based on optical fibers is 2,224,742 as of the end of March 2019.